

The Dale Carnegie Course® Effective Communications & Human Relations Live Online (10-sessions)

It's now possible to take the Dale Carnegie Course® in a virtual classroom!

When you look at successful people, what do you see? Confidence. Enthusiasm. Competence. They're engaged in all aspects of their work and life, inspiring others as they lead by example.

This Dale Carnegie Course® helps you master the human relations skills that enable you to thrive in any setting. You'll discover how to form closer, more rewarding relationships built on trust and respect. Increasing your confidence and competence in interacting with others will gain the influence you need to reach new heights in your personal and professional life, all without leaving your home or office.

As you become a persuasive communicator and problem-solver more adept at managing stress and handling change, you'll find yourself inspiring others to take initiative and innovate.

Learn How To:

- Use a proven process to recall names and facts
- Communicate more confidently
- Build trust and persuade people to take action
- Project an enthusiastic attitude
- Communicate logically, clearly, and concisely
- Energize and engage listeners
- Create a safe and caring environment
- Manage stress and minimize worry
- Strengthen relationships
- Give constructive feedback that empowers others
- Encourage positive thinking
- Identify and reward successes
- Commit to continuous improvement

[Learn more about LIVE ONLINE](#)

Kick off

June 21 2023
4:00pm-6:00pm PST

Schedule

June 28, July 5, 12, 19, 26, August 2, 9, 16, 23, 30 2023

Time

4:00pm-7:30pm PST

Format

Ten 3.5-Hour sessions

Location

LIVE ONLINE

Payment: \$2,300

Who Should Attend

Professionals at all levels who wish to optimize their performance, lead with conviction and positively affect the bottom line

2.4 CEUS
22.5 SHRM
22.5 PMI/PDUs
22.5 HRCI Recertification Credits
27.2 NASBA CPE Credits

Contact Us:

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Dale Carnegie Course®: Effective Communications & Human Relations LIVE ONLINE 10 Weeks

1	Build a foundation for success Recall and use names	Connect with other business professionals and achieve breakthrough goals Apply a proven process to recall names and facts
2	Build on Memory Skills & Enhance Relationships Increase Self- Confidence	Utilize a proven process to strengthen relationships Use our experiences to communicate more confidently
3	Put Stress in Perspective Motivate Others & Enhance Relationships	Become more enthusiastic in day-to-day activities Handle stress before it handles you Persuasively communicate in a way so people are moved to action
4	Energize Our Communications Unleash Our Full Potential	Become more animated to energize and engage listeners Express beliefs with power and conviction
5	Make Ideas Clear Think on Our Feet	Communicate clearly and concisely Reduce self-consciousness and fear
6	Gain the Willing Cooperation of Others Commit to Influence Others	Create a “win-win” environment Explore methods to minimize resistance
7	Build Others Through Recognition Realize the Power of Enthusiasm	Give positive feedback on the strengths in others Use enthusiasm to reinvigorate your life
8	Demonstrate Leadership Develop More Flexibility	Deal with challenging interpersonal situations more effectively Use flexibility to create positive change
9	Disagree Agreeable Manage Our Stress	Keep lines of communication open even when we disagree Increase our ability to manage worry and stress
10	Be a Human Relations Champion Inspire Others Celebrate Achievements & Renew Our Vision	Continuously apply Dale Carnegie principles Inspire others to take action

- Courses delivered by Dale Carnegie Certified Live Online trainers and producers on our Webex Training platform
- Polls, audio discussion, text chat, whiteboard activities, breakout rooms, and more
- Technical and customer support available
- Participant manuals & course completion certificates included

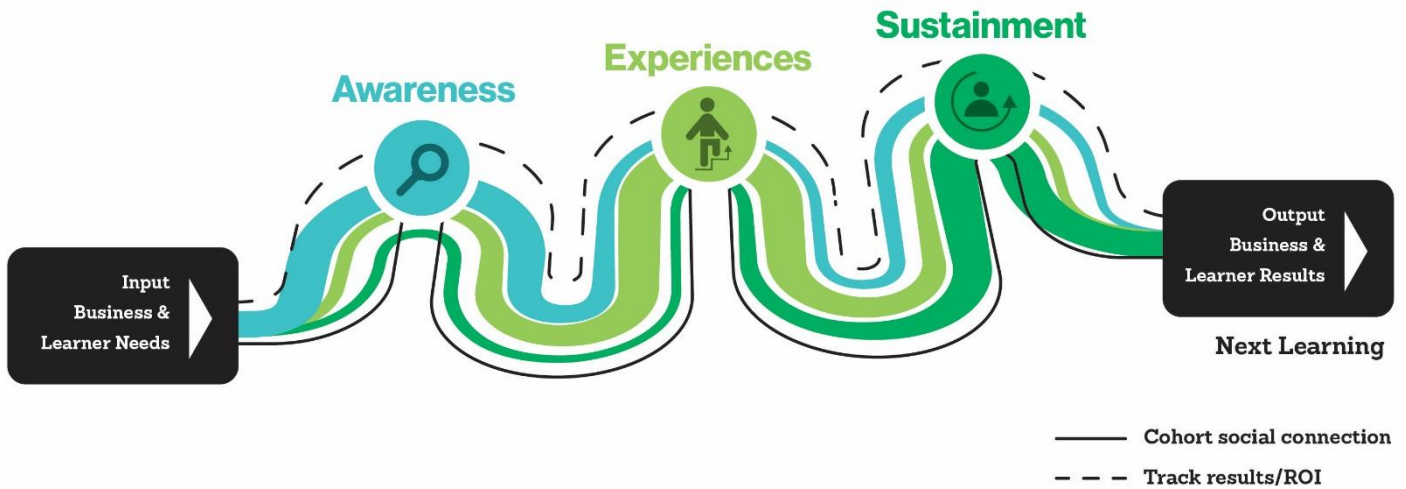
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Performance Change Pathway™

The Dale Carnegie Design and Delivery Framework

The Dale Carnegie experience engages learners from the initial contact through follow-up and support to reinforce key behaviors. Our methodology supports the development of skills and habits needed to sustain performance change. We believe that the emotional shift is as important as the behavior shift. That's why our Performance Change Pathway™ shows our deliberate approach to create training programs that drive improved performance.



Dale Carnegie's Performance Change Pathway™ encompasses five key components: Input, Awareness, Experience, Sustainment, and Output. We know that these components are essential to the design and delivery of our programs. They formulate a continuous learning path for participants to drive organizational results.

