

Judge Template 2019- Study Guide

Criteria	Excellent	Good	Fair	Below Average	Needs Improvement
	5 points	4 points	3 Points	2 Points	1 Point
Identify	 Key insights into the 	 Case is summarized 	 Adequate summary 	 Basic summary of 	 Case facts are
Issues	case are discussed with	well, key insights	of case	case is provided, with	simply repeated, not
Possible	little repetition	mentioned	 Some issues 	little analysis	summarized
20pts	 All critical issues are 	 Most of the critical 	identified, others are	 One issue is 	 No attempt made
	identified	issues are identified	alluded to	identified repeatedly	to synthesize issues
	 Issue are prioritized 	 Issues are 	 Focus is on one key 	 Minimal effort given 	 The critical issues
	based on sound	prioritized	issue with passing	to prioritizing issues	of the case are
	reasoning		mention of others		missed
Solutions	 Recommendations 	 Recommendations 	 One or more good 	 A few issues 	 No real recos
Possible	address all critical	cover most of the	recos, but some issues	addressed; but some	 Solutions are
20 pts	issues well	critical issues	unaddressed	missing	suggested, to
	 Evidence supports 	 Evidence is used to 	 Minimal evidence to 	 Little evidence 	problems not
	recommendations	support some recos	support	provided for recos	identified
	 Recommendations 	 Some recos reflect 	 Recommendations 	 Some recos are 	 Recos not at all
	are realistic	generic best practices	may not be completely	unrealistic; don't fit	realistic
	 Sound business 	 Decisions justified 	realistic	the culture	 Decision making is
	practices applied	 Some creativity but 	 Recommendations 	 Decision-making is 	unclear or divided
	 Recommendations 	reliance on best	don't fully reflect	very vague, scattered	 Solutions are not
	creative & reflect	practices	workplace culture	thinking	articulated clearly or
	workplace culture		 Solutions lack 	 Simplistic solutions 	missing
			creativity		

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Implementation Possible 20 pts	 Fully considered action plan w/realistic timeline for implementation Comprehensive action plan defined Sound estimation of costs, with justification Risks defined + plan to mitigate Evaluation method for recos is strong Feasible alternatives identified should 1st plan fail 	 Workable action plan with reasonable timeline is offered Costs estimated, with basic justification Risks identified & discussed Evaluation plan mentioned & feasible Contingency plan mentioned; may be risky or unrealistic 	 Timeline is provided but not practical or realistic Some necessary resources mentioned, some missed Costs are stated, not well justified Risks are identified; not accurate or well explained Eval method is confusing or lacking Contingency plan confusing or minimal 	 Timeline is inappropriate Action plan misses identifying needed resources Costs are missing or not justified Risks are vaguely mentioned Inadequate evaluation method No contingency plans evident 	 No timeline Plan not aligned with resources available No consideration of costs Risks are not discussed No eval method is provided Contingency plan not considered at all
Presentation Delivery Possible 20 pts	 Team confident w/ excellent delivery All team members contributed equally Presenters spoke clearly, effective volume, pace, tone Body language, movement supported presentation No signs pf reading from a script Engaging, thoughtful delivery 	 Team mostly confident in delivery, good overall delivery Contribution by team members fairly balanced Most presenters spoke clearly w/good pace Body language, movement appropriate, not distracting Mostly engaging with slow or confused moments 	 The team displayed some poise w/nervousness Contribution appeared a bit lopsided Clear speaking but issues with pacing Effective use of movement or body language minimal Some off-script moments, others involved script reading 	 Team members struggled w/organization, nervousness, presence at times Uneven contribution to presentation Issues with volume, clarity + pacing Body language and movement distracting at times Script reading 	 Team nervous or disorganized throughout One team member carried presentation Voice clarity, volume and pacing made the presentation difficult to follow Team seemed unprepared/lost during presentatn

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Q & A Management Possible 15 pts	5 points • Questions were very well-answered, well- informed • Answers consistent w/recommendations • Team members listened well to questions, before responding • Response consistent w/original recos • All team members responded to Qs • Team members showed respect for one another • Excellent ability to	4 points • Questions all answered; responses explained/supported reasonably well • Most team members responded to questions, some more than others • Team stuck to their original recos when answering • Team members did not appear flustered • Responses to Q's were not always timely/fluid	3 Points • Questions answered appropriately, but in a roundabout way • Not all answers were consistent with recommendations • One or two team members responded to most questions • At times, responses were effective, other times clumsy/disorganized • For the most part, members remained calm	2 Points • Team was nervous and hesitated when answering • Difficulty understanding questions • Responses were rushed or too slow • Some members dominated • Team unprepared to defend recos • Significant differences or gaps between recos & responses	 1 Point Unprepared to answer questions Questions were left unanswered Team members showed minimal respect during Q&A period Lack of confidence in recos was evident Responses were significantly unbalanced amongst team members
PowerPoint Content Possible 5 pts	 "think on their feet" Slides easy to read and completely free of errors Slides appropriate in terms of amount of text on each one Slides have good mix text + visuals/charts Content of slides was deliberate, well-chosen and made the points of the recommendations 	 Slides easy to read, mostly free of errors Slides flowed in logical order Slides had appropriate content and included visuals/charts Slides could have used some more content to make points Some slide content was redundant 	 Slides sometimes either too text heavy or difficult to read A few errors were noted in the slides Content chosen for slides appropriate but dull Slides not always connected to speaking notes 	 Slides had far too much text or the order of slides did not make sense Errors were distracting Slides were visually unattractive, not engaging Difficult to read and comprehend 	 Slides contained many errors Order of slides was confusing and disrupted the presentation Content on slides was poorly chosen and visually distracting Slides had irrelevant content